Author	*Subject*	*Issue*
Gray, Dr. H. Peter Professor of Economics, Douglass College, Rutgers University, State University of New Jersey, New Brunswick, USA.	The New International Economic Order: A Constructive Alternative	April-June 1980
Jain, O.P. Director, Export Horizons, New Delhi.	Indo-EEC Trade and Cooperation: Mutual Understanding, Not Recrimination	July-Sept. 1980
Jha, L.K. Governor, Jammu & Kashmir.	Convocation Address	April-June 1980
Kapoor, Dr. M.C. Reader, Department of Commerce, University of Delhi, Delhi. and **Saxena, Dr. Rajan** Associate Professor, Xavier Labour Relations Institute, Jamshedpur.	Transnational Firms and Indian Exports—A Case of Engineering Industry in India	Oct.-Dec. 1980
Khera, Dr. Inder Associate Professor of Marketing, Wright State University, Dayton, Ohio (USA). and **Rishi Kumar, Dr.** Associate Professor, Department of Economics, Wright State University, Dayton, Ohio (USA).	Stagnating LDC Exports: Can Market Strategies Turn the Tide?	July-Sept. 1980
Larosiere, Dr. J. de Managing Director, International Monetary Fund, Washington DC, USA.	Energy and the World Economy: A Medium Term Perspective	April-June 1980
Leela, Dr. P. Reader in Economics, Department of Applied Economics & Cooperation, Andhra University, Waltair.	Trends in India's Foreign Trade and Import Substitution	Jan.-March 1981

Author	*Subject*	*Issue*
Long, Dr. Olivier Formerly Director General, General Agreement on Tariffs & Trade, Geneva (Switzerland).	North-South: Interdependence in Trade	July-Sept. 1980
Manoharan, Dr. S. Research Officer, Indian Institute of Foreign Trade, New Delhi.	Cargo Booking System—A Conceptual Study	April-June 1980
McKee, Dr. David Professor of Economics, Department of Economics, College of Business Administration, Kent State University, Kent, Ohio (USA).	The Merchant Adventurers: A Foreshadowing of Hegemony of Multinational Enterprise	Oct.-Dec. 1980
Mehrotra, K.N. Professor, Indian Institute of Foreign Trade, New Delhi.	Export Import Bank—The Emerging Contours	Jan.-March 1981
Mehrotra, K.N. —do—	Small Industry and India's Export Perspectives	July-Sept. 1980
Mehta, S.S. Professor, Indian Institute of Foreign Trade, New Delhi.	Non-Alignment and New International Economic Order	July-Sept. 1980
Mukherjee, Neela Asstt. Director, Directorate General of Commercial Intelligence & Statistics, Calcutta.	"Balances" in India's Balance of Payments, 1951-52 to 1977-78	Jan.-March 1981
Mukherjee, Neela —do— and **Mukherjee, Amitava** Officer, Management Services Division, United Bank of India, Calcutta.	Secularly Deteriorating Terms of Trade: Myth or Reality (India—1952-1977)	April-June 1980
Nigam, Dr. R.S. Chair Professor, Department of Management Studies, University of the West Indies, St. Augustine. Trinidad (West Indies).	Flexible Exchange Rates and International Business	Oct.-Dec. 1980

Author	*Subject*	*Issue*
Pande, Dr. V.K. Professor, Indian Institute of Foreign Trade, New Delhi. and **Kulkarni, S.B.** Assistant Chief, Indian Institute of Foreign Trade, New Delhi.	Trade and Economic Co-operation between India and Latin America	Jan.-March 1981
Raipuria, Dr. K.M. Sr. Research Officer, Perspective Planning Division, Planning Commission, New Delhi.	Export-led Growth: India's Strategy and Policy Options for the 'Eighties	April-June 1980
Rao, A.S. Prakasa Joint Director, Central Statistical Organisation, New Delhi.	The Problem of "Late Receipts" and "Errata" in Foreign Trade Statistics	July-Sept. 1980
Trivedi, H.M. Formerly Minister of State for Shipping, Government of India, New Delhi.	Problems of Shipping and Export Strategy for the 'Eighties	Jan.-March 1981
Venkataraman, C. Additional Secretary, Ministry of Commerce, Government of India, New Delhi.	Infrastructure for Exports with Focus on Transport	Oct.-Dec. 1980

REVIEW ARTICLE

Desai, Dr. H.B. Professor, Indian Institute of Foreign Trade, New Delhi.	Indian Shipping Policy: A New Thrust	April-June 1980

BOOK REVIEWS

Reviewer	*Book*	*Issue*
Dhesi, Dr. Autar S. Reader, Punjab School of Economics, Guru Nanak Dev University, Amritsar.	*Import Substitution, Trade and Development* by Ahmad Jaleel; Jai Press, Connecticut; 1978; pp. 128; $19.50.	Oct.-Dec. 1980

Reviewer	*Book*	*Issue*
Nigam, Dr. R.S. Chair Professor, Department of Management Studies, University of the West Indies, St. Augustine, Trinidad (West Indies).	*Industrialisation and the Basis for Trade* by R.A. Batcheler, R.L. Major and A.D. Morgan; Cambridge University Press; Oct. 1980.	Oct.-Dec. 1980
Nigam, Dr. R.S. —do—	*The Case against General Import Restrictions* by M.F.G. Scott, W.M. Corden and I.M.D. Little; Trade Policy Research Centre, London; November 1980; £5.	Oct.-Dec. 1980
Raipuria, Dr. K.M. Sr. Research Officer, Perspective Planning Division, Planning Commission, New Delhi.	*The Growth of East African Exports and Their Effect on Economic Development* by Leslei Stein; Croom Helm Limited; London; 1979; pp. 272; £11.95.	July-Sept. 1980
Raipuria, Dr. K.M. —do—	*Trade Negotiations in the Tokyo Round: A Quantitative Assessment* by W.R. Cline, N. Kawanabe, T.O.M. Kronsjo and T. Williams; The Brookings Institution; Washington, DC; pp. ix+314.	July-Sept. 1980
Sangal, Dr. P.S. Reader-in-Charge, Faculty of Law, Delhi University, Delhi.	*The Challenge of Poverty* by Nandini Joshi; Arnold-Heinemann, New Delhi; 1978; pp. 101+ix; Rs 25.	Oct.-Dec. 1980
Saxena, Dr. Rajan Associate Professor, Xavier Labour Relations Institute, Jamshedpur.	*Multinationals and Indian Exports* by K.K. Subrahmanian and P. Mohan Pillai; Allied Publishers; 1979; pp. viii + 115; Rs 30.	July-Sept. 1980

SELECT PUBLICATIONS OF IIFT

Market Surveys/Country Studies	*Rs*
Market Survey on Jute Manufactures in Selected Countries of Africa	25.00
Market Survey of Books & Publications in Kenya, Nigeria and Tanzania	30.00
Export Prospects in Argentina, Chile and Venezuela (Readymade Garments, Woollen Carpets, Tea and Handicrafts)	30.00
Market Survey for Institutional Garments in Selected West Asian Countries	20.00
Distributive Trade in United States of America and Federal Republic of Germany	25.00
Market Potential for Wool and Wool/Polyester Blended Fabrics and Garments in USA and Japan	30.00
Export Opportunities in Peru, Argentina and Chile	30.00
Market Opportunities for Selected Engineering Goods in Petroleum Exporting Countries of Saudi Arabia, Libya, Algeria and Iran	35.00
Market Survey in Mexico and Panama (Selected Engineering and Chemical Products)	30.00
Commodity Studies	
Safety Match Industry in India—Export Prospects and Problems	18.00
Fireworks Industry in India—Export Prospects and Problems	12.00
Export Opportunities and Problems of Indian Engineering Products	10.00
Market Prospects for Ossein and Gelatine in USA and Japan	30.00
General Research	
Role of Small Industries in Export Promotion in India, USA and Japan—A Comparative Study	25.00
Export Agency Agreements—A Study in France, FR Germany and UK	18.00
Cases in International Marketing—Indian Experience	45.00
Trading with the World—Country Profiles (Vol. I: West Asia)	25.00
Trading with the World—Country Profiles (Vol. II: Africa)	25.00
What to Read on Foreign Trade—A Guide to Sources of Information	20.00
Growing Protectionism in Developed Countries—Implications for India	50.00*
International Trade and Development—Select International Documents	50.00
Prospects & Procedures of Selling in Government Markets—A Study on Indonesia, Malaysia and Philippines	18.00
Study on Freight Tariffs and Practices of Shipping Conferences	20.00
Systems Approach to Shipment and Carriage of Export Cargo—Study on Cargo Booking, Cargo Aggregation and Freight Fixation	13.00
International Tendering: Principles and Practice	35.00
Bibliography on Overseas Market Surveys of Indian Products	15.00
Documentation on Foreign Trade—A Select List of Articles	45.00
Non-Tariff Measures in USA, Australia, Canada, New Zealand, Denmark and Ireland (Implications for Exports)	35.00
Seminar Reports	
Trade and Economic Cooperation between India and Latin America	30.00
National Seminar on New International Economic Order and UNCTAD-V	60.00
National Seminar on Tokyo Round of Multilateral Trade Negotiations and Its Implications for India	28.00

*Exclusive of Postage.

Note: Publications are sent *post-free.*

For these publications, please write to:

The Section Officer (Publications)
Indian Institute of Foreign Trade
Ashok Bhawan, 93 Nehru Place
New Delhi-110019

Regd. No. R.N. 10677/66

INDIAN INSTITUTE OF FOREIGN TRADE

The Indian Institute of Foreign Trade exists for serving the trade and industry and assisting them in the export effort.

The Institute specialises in the fields of Training of Export Management Personnel, Overseas Market Surveys, and Research in the problems of Foreign Trade.

A series of Training Programmes have been organised by the Institute for various levels of executives in the industry and trade for developing in them the expertise and competence in relation to export effort.

The Institute has undertaken a series of Commodity Studies for determining action for expansion of their exports. It has also provided a platform for intensive Seminar Studies of the problems of production and exports of various commodities concerning the export organisations in the country.

Printed and published by Indra Narayan Tandon for Indian Institute of Foreign Trade at Sanjay Composers & Printers, Green Park Extn., New Delhi-110016.